



Our 3 product tiers

And which clients are the best fit for each



1 Self-Service HR

Product

HR Support Center



Best for

Organizations with 1 to 5 employees

Key features

- » Single state express handbook builder
- » Law library
- » State and federal law alerts
- » HR documents and forms
- » Training On-Demand
- » HR Advisor newsletter

Value proposition for clients

"Build your HR foundation quickly and easily through our self-service libraries."

When to upgrade

Upgrade clients to **HR**

On-Demand when they:

1. Exceed 5 employees
2. Expand into new states
3. Have high login activity

2 Rapid Response HR

Product

HR On-Demand



Best for

Organizations with fewer than 50 employees

Key features

- » On-demand consulting
- » 12 hours/day; 5 days/week
- » Multi-state handbook development and support
- » Harassment prevention training
- » Custom job descriptions and documents
- » Live chat

Value proposition for clients

"Rapidly solve your HR issues with on-demand support from the industry's best team of certified HR professionals."

When to upgrade

Upgrade clients to **HR**

Complete when they:

1. Approach 50 employees
2. Expand into new states
3. Have a compliance event or concern
4. Would like to work with a dedicated HR Advisor
5. Have high ticket volume

3 Consultative HR

Product

HR Complete



Best for

Organizations with 25-150 employees

Key features

- » Everything in HR On-Demand, plus...
- » Dedicated HR Pro
- » HR audit & gap analysis
- » HR compliance action plan
- » Key compliance deliverables

Value proposition for clients

"Confidently tackle your HR compliance with a dedicated HR professional so you can focus on moving your organization forward."